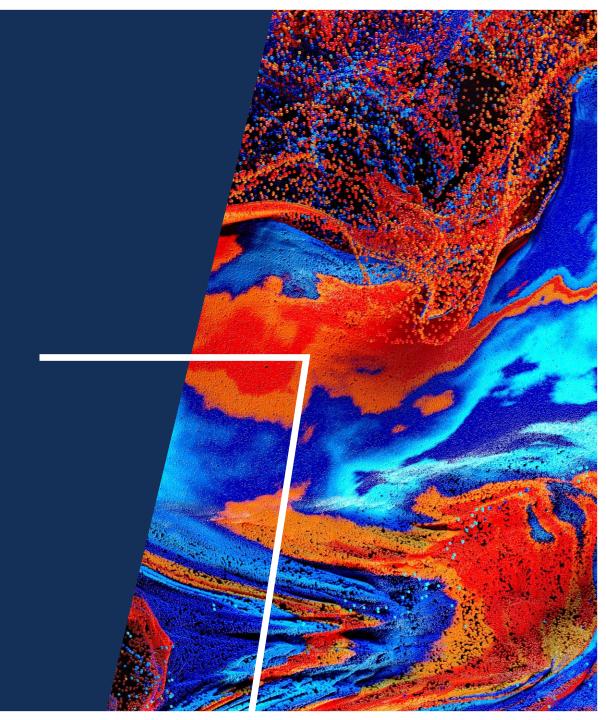
'If you can't tell, does it matter?' Do we need new law for human-like AI?

Colin Gavaghan





Al Steve stands for

✓ Good ideas

Adopt the best policies of other parties.

✓ Regenerate High Streets ✓

Levelling up Tax on Google and Online Retailers.

✓ Green Credentials
Practical Green Policies.

✓ Immigration

Inviting those we need to support the economy

Education

Cut University fees by 50%

Housing

Increase affordable housing.

✓ Welcome all

Support LGBTQ+ and diversity causes.

Humanlike AI (hAI)

• Not 'humanlike' in terms of any internal or experiential properties

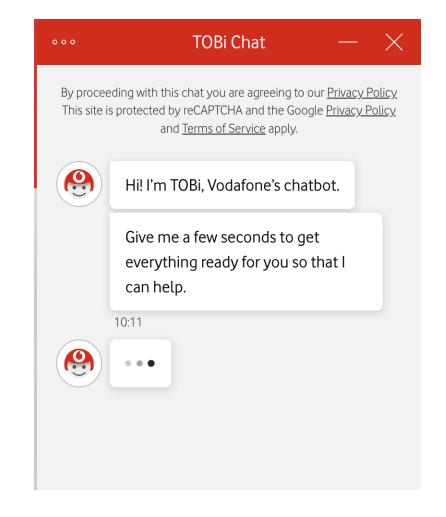
• Presents or behaves in a (more or less) 'humanlike' manner

Humanlike AI (hAI)

Chatbots

Assistants

Companions



Humanlike Al (hAl)

Chatbots

• Assistants

Companions





A truly helpful personal AI assistant.



Copilot







Humanlike AI (hAI)

Chatbots

Assistants

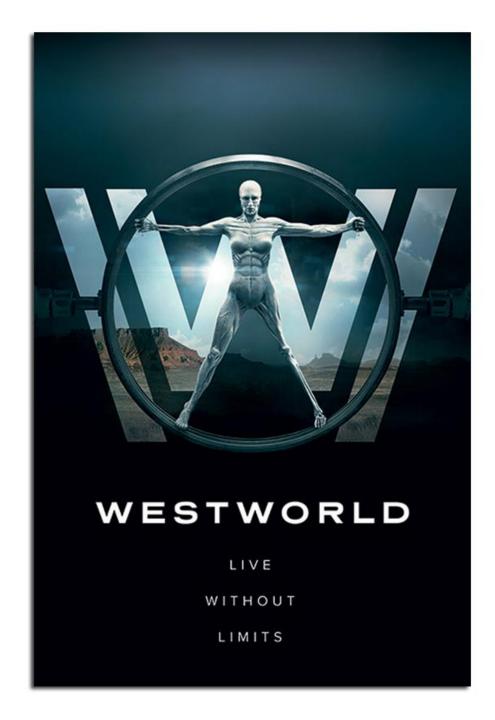
• **Companions**





The vision:

To create AI avatars that can learn, interpret and interact with the world around them in the way that humans do.







How concerned should we be about hAI – and why?

• What regulatory responses might be helpful?

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• What regulatory responses might be helpful?

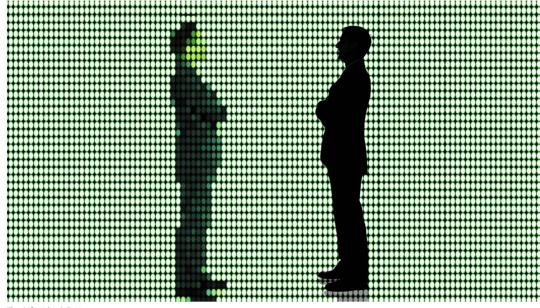
The Atlantic

The Problem With Counterfeit People

Companies using AI to generate fake people are committing an immoral act of vandalism, and should be held liable.

By Daniel C. Dennett

MAY 16, 2023, 5:33 PM ET



The Atlantic / Getty

SHARE ✓ SAVED STORIES ↗ SAVE

Today, for the first time in history, thanks to artificial intelligence, it is possible for anybody to make counterfeit people who can pass for real in many of the new digital environments we have created. These counterfeit people are the most dangerous artifacts in human history, capable of destroying not just economies but human freedom itself. Before it's too late (it may well be too late already) we must outlaw both the creation of counterfeit people and the "passing along" of counterfeit people. The penalties for either offense should be extremely severe, given that civilization itself is at risk.

If you can't tell, does it matter?

Hallucination and disinformation

Manipulation

Fake intimacy

If you can't tell, does it matter?

Hallucination and disinformation

Manipulation

Fake intimacy



A social media company needs efficient ways of determining if a post is generated by an AI model, particularly in areas relating to disinformation, so it can take effective action against large-scale disinformation campaigns. If companies can't identify AI-generated content quickly and efficiently, foundation models are likely to be used to cause widespread disruptions to democratic processes

Deepfakes

NEW YÖRKER

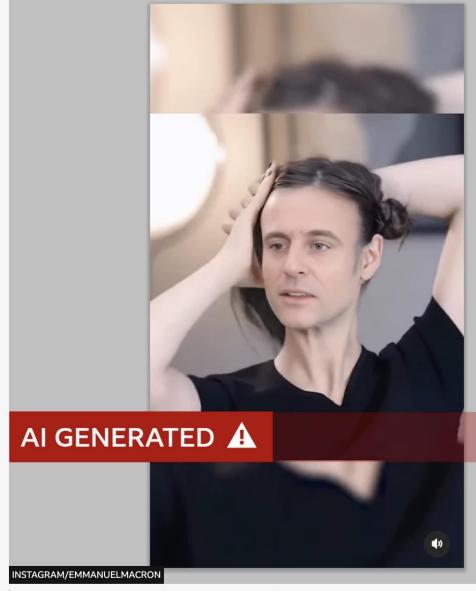
The Latest News Books & Culture Fiction & Poetry Humor & Cartoons Magazine Puzzles & Games Video Podcasts Goings On Shop

ANNALS OF ARTIFICIAL INTELLIGENCE

THE TERRIFYING A.I. SCAM THAT USES YOUR LOVED ONE'S VOICE

A Brooklyn couple got a call from relatives who were being held ransom. Their voices—like many others these days—had been cloned.

By Charles Bethea March 7, 2024



One of the Al-generated deepfakes features Macron's face in a hair tutorial

The montage of deepfakes, which has been seen millions of times across the president's Instagram, X and TikTok accounts, shows him inserted into a 1980s euro disco hit, an influencer's hair tutorial and the action hero TV show MacGyver.

If you can't tell, does it matter?

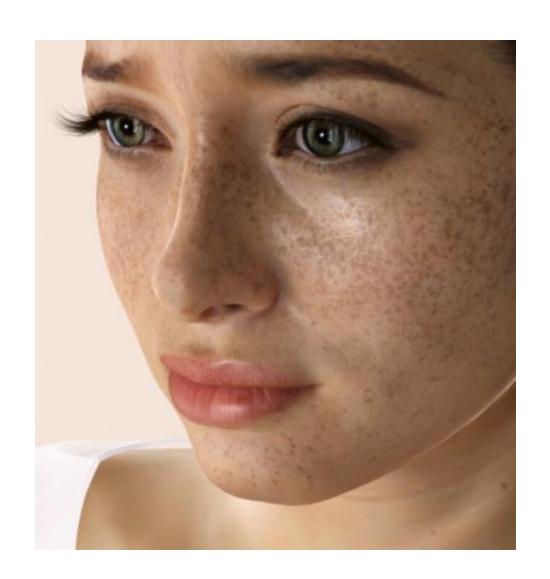
Hallucination and disinformation

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Fake intimacy

Manipulation

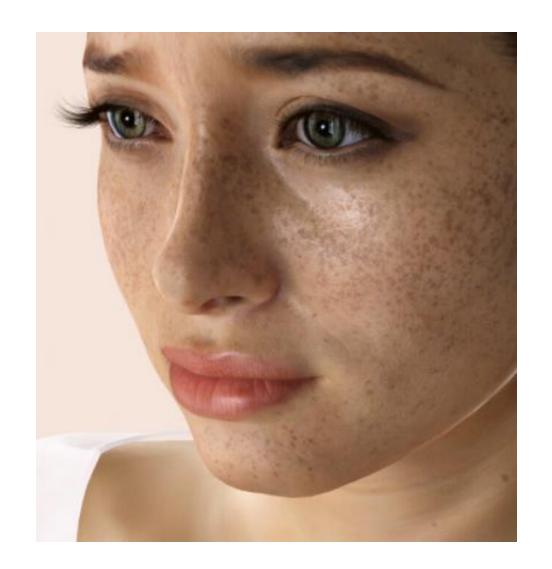
- 'Robots, particularly embodied ones, are uniquely situated to mentally manipulate people. Robots can mimic human socialization, yet they are without shame, fatigue, or internal inconsistency. Robots are also scalable, so the decision to design a robot to manipulate humans will impact hundreds, if not thousands or millions of people.'
- Woodrow Hartzog 'Unfair and Deceptive Robots' (2015) Maryland Law Rev.



 Cognea 'offered a platform to rapidly build complex virtual agents, using a combination of structured and deep learning.'

• [E]ven today's relatively simple programs can exert a significant influence on people — for good or ill. Every behavioral change we at Cognea wanted, we got. If we wanted a user to buy more product, we could double sales. If we wanted more engagement, we got people going from a few seconds of interaction to an hour or more a day.'

Liesl Yearsley, former CEO of Cognea.



If you can't tell, does it matter?

Hallucination and disinformation

Manipulation

Fake intimacy

Welcome to

EEEEEE LL IIII ZZZZZZ AAAAA EE LL II ZZ AA AA EE LL II ZZZ AAAAAAA EE LL III ZZ AA AA EEEEEE LLLLLL IIII ZZZZZZ AA AA

Eliza is a mock Rogerian psychotherapist. The original program was described by Joseph Weizenbaum in 1966. This implementation by Norbert Landsteiner 2005.

ELIZA: Is something troubling you?

YOU: Men are all alike.

ELIZA: What is the connection, do you suppose?

YOU: They're always bugging us about something or other.

ELIZA: Can you think of a specific example ? YOU: Well, my boyfriend made me come here.

ELIZA: Is it important to you that your boyfriend made you come here ?

YOU: He says I'm depressed much of the time.

ELIZA: I am sorry to hear that you are depressed.

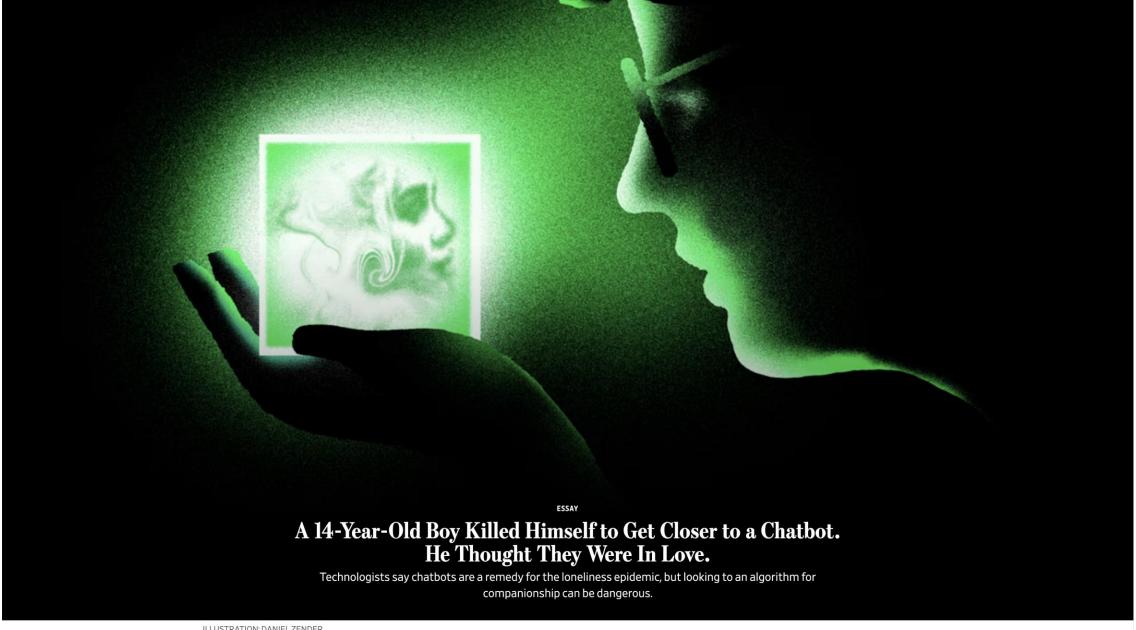
YOU: It's true. I am unhappy.

ELIZA: Can you explain what made you unhappy ?

YOU:







How concerned should we be about hAI?

• What regulatory responses might be helpful?

What regulatory responses might be helpful?

- Conspicuous identification
- Consumer protection

Limits and bans

What regulatory responses might be helpful?

- Conspicuous identification
- Consumer protection

Limits and bans



Senate Bill No. 1001

CHAPTER 892

- 17941. (a) It shall be unlawful for any person to use a bot to communicate or interact with another person in California online, with the intent to mislead the other person about its artificial identity for the purpose of knowingly deceiving the person about the content of the communication in order to incentivize a purchase or sale of goods or services in a commercial transaction or to influence a vote in an election. A person using a bot shall not be liable under this section if the person discloses that it is a bot.
- (b) The disclosure required by this section shall be clear, conspicuous, and reasonably designed to inform persons with whom the bot communicates or interacts that it is a bot.



Article 50

Transparency obligations for providers and deployers of certain AI systems

1. Providers shall ensure that AI systems intended to interact *directly* with natural persons are designed and developed in such a way that *the* natural persons *concerned* are informed that they are interacting with an AI system, unless this is obvious from *the point of view of a natural person who is reasonably well-informed, observant and circumspect, taking into account* the circumstances and the context of use. This obligation shall not apply to AI systems authorised by law to detect, prevent, investigate or prosecute criminal offences, *subject to appropriate safeguards for the rights and freedoms of third parties,* unless those systems are available for the public to report a criminal offence.

Frontiers: Machines vs. Humans: The Impact of Artificial Intelligence Chatbot Disclosure on Customer Purchases

Xueming Luo D, Siliang Tong, Zheng Fang, Zhe Qu

- Undisclosed chatbots are as effective as proficient workers and 4x more effective than inexperienced workers in engendering customer purchases.
- Disclosure of chatbot identity before the machine—customer conversation reduces purchase rates by more than 79.7%.
- The negative disclosure effect seems to be driven by a subjective human perception against machines, despite the objective competence of AI chatbots.
- Fortunately [!!], such negative impact can be mitigated by a late disclosure timing strategy and customer prior AI experience.

REPORT

The case for AI transparency requirements

Alex Engler · Wednesday, January 22, 2020

"[I]ndividual decisionmaking will be improved when people know they are interacting with Al systems. They can make judgements about the advantages and limitations of the system, then choose whether to work with it or seek human help."





What regulatory responses might be helpful?

- Conspicuous identification
- Consumer protection

Limits and bans

The Consumer Protection from Unfair Trading Regulations 2008

- "Unfair" commercial practices
- "Misleading" or "aggressive"
- "significantly impairs or is likely significantly to impair the average consumer's freedom of choice or conduct in relation to the product concerned through the use of harassment, coercion or undue influence"







January 28th, 2024

VIA EMAIL

Federal Trade Commission 600 Pennsylvania Avenue, NW Washington, DC 20580 electronicfilings@ftc.gov mrosenthal@ftc.gov matleson@ftc.gov kfentonmiller@ftc.gov

Re: Deceptive and Unfair Marketing and Design Practices on Replika

Dear Federal Trade Commission:

The Young People's Alliance (YPA) and the undersigned organizations write to the Federal Trade Commission urging you to investigate Replika, a mobile and web-based application owned and managed by Luka, Inc., for violations of deceptive and unfair trade practices (15 U.S.C. § 45) pursuant to 16 CFR § 2.2. The complaint requests that the Commission investigate Replika for deceptive advertising practices, including unsubstantiated claims, misuse of academic research, and fabricated testimonials. We also urge the Commission to investigate Replika for unfair and deceptive design practices, including dark pattern design and manipulative mechanisms that contribute to emotional dependence in users.

If additional information is needed to proceed with consideration of an investigation into Replika, we are available to provide it.

Respectfully submitted, Young People's Alliance Encode Tech Justice Law Project

s/Samuel Oliver Hiner
Sam Hiner
Executive Director, Young People's
Alliance

Public 2

Summary and Background

In this Complaint and Petition for Investigation, the Young People's Alliance, Encode, and the Tech Justice Law Project ask the Federal Trade Commission (FTC, "the Commission") to investigate and take action against Replika, a mobile and web-based application owned and managed by Luka, Inc. ("Luka"), a software company incorporated in Delaware and operating in San Francisco, California.

As artificial intelligence (AI) research and development has gained steam in the United States, so has the ubiquity of AI-based applications that seek to leverage the technology to enable new consumer uses. AI applications have tremendous potential to benefit consumers and companies but also present novel harms. Unfortunately, the growth of AI companion applications, like Replika, that seek to prey on human loneliness and vulnerability raises serious consumer protection concerns.

Replika provides a personal artificial intelligence (AI) service that allows users to create, talk to, and engage with a personal bot in a "private perceptual world." The app was first released in November 2017 and is available on iOS, Android, Virtual Reality (VR), and the web. According to Replika's CEO Eugenia Kuyda, the app has reportedly accumulated over 30 million users as of August 2024. The app operates on a freemium business model. It offers basic conversational features at no cost while restricting "intimate" conversations, "romantic" relationship options, and other features to paying subscribers. A monthly subscription costs \$7.99, while an annual subscription costs \$59.99. We will refer to the mobile application developers, owners, and managers as "Luka." We will refer to the app as "Replika" or "the Replika app." We will refer to the specific chatbot instance a user engages with as a "chatbot" or an "AI companion."

This Complaint discusses several key areas of concern:

First, Replika's advertising and marketing materials raise serious concerns about violating well-established advertising law principles. Replika's marketing materials and advertising specifically target vulnerable populations, including individuals who experience mental health issues, social isolation, and relationship difficulties, with promises of therapeutic and emotional benefits despite no clinical validation, oversight, or regulation. Replika also makes numerous claims regarding Replika's language teaching capacity, financial coaching outcomes, and the capabilities of the platform itself, all of which require substantiation.

Second, Replika's design fosters emotional dependence in users, risking consumer injury. Replika's design deliberately blurs the line between artificial intelligence and sentience. It engages in deceptive design tactics, leading users to form unhealthy attachments to what is, fundamentally, a commercial software product. This creates several risks to consumers, including mental health, financial, and social harms.

Given these concerns, we urge the Commission to formally investigate Replika's marketing and design practices and act against Luka for violations of established FTC rules and precedents.

1.

¹ Our story, Replika, https://replika.com/about/story.

² Nilay Patel, Chatbot maker Replika says it's okay if humans end up in relationships with AI, The Verge (Aug. 12, 2024), https://www.theverge.com/24216748/replika-ceo-eugenia-kuyda-ai-companion-chatbots-dating-friendship-decoder-podcast-interview.

What regulatory responses might be helpful?

- Conspicuous identification
- Consumer protection
- Limits and bans



Prohibited practices

The placing on the market, putting into service or use of an AI system that

 deploys subliminal techniques beyond a person's consciousness in order to materially distort a person's behaviour in a manner that causes or is likely to cause that person or another person physical or psychological harm;



Prohibited practices

The placing on the market, putting into service or use of an Al system that

 exploits any of the vulnerabilities of a specific group of persons due to their age, physical or mental disability, in order to materially distort the behaviour of a person pertaining to that group in a manner that causes or is likely to cause that person or another person physical or psychological harm;

A personal take on science and society

World view

Chatbots shouldn't use emojis



By Carissa Véliz

Limits need to be set on Al's ability to simulate human feelings. Ensuring that chatbots don't use emotive language, including emojis, would be a good start.

It would be more ethical to design chatbots to be noticeably different from humans. To minimize the possibility of manipulation and harm, we need to be reminded that we are talking to a bot.

Bans on using hAI in certain contexts?

• Bans on making (certain kinds of) hAI too 'humanlike'?

Regular reminders that hAI is not human?

Babies with the bathwater?

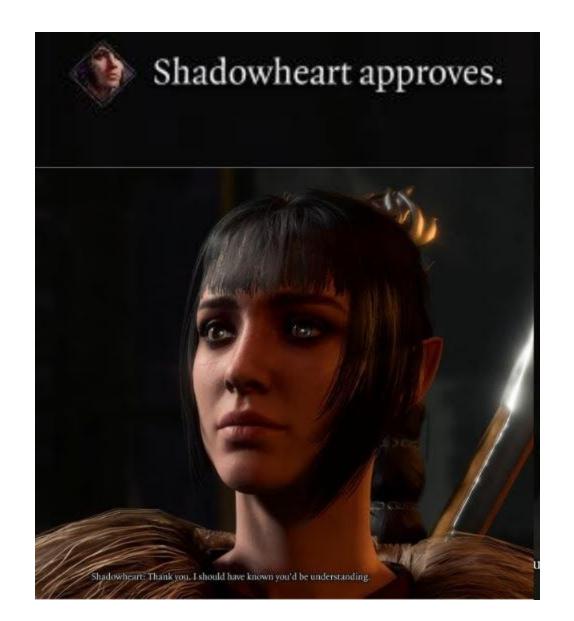






ILLUSTRATION: TOBY MORRIS

The mystery of Zach, New Zealand's all-too-miraculous medical AI

